

BOAT CLUB, ACADEMY, SERVICES, CHARTER, SALES (Balearic Islands)

Company CC24-19

Spanish Boat Club membership, specialized in Charter, Marina Services, Yacht Academy, Boat rental & sales and management placed in one of the most important Spanish Islands. Also with **App available** that generates a steady stream of recurrent and new clients.



Staff

Loyal own and outsourced professionals with a long experience in the company and a strong qualification all **marine and yacht** management and services

EBITDA / ASSETS

Company with **EBITDA € 800 K**

Assets :

- 5 Yacht / vessels
- More than 20 Moorings

They provide access to **top-of-the line boats** that are maintained to the highest standards with highly qualified and experienced crew, Also it has established and **certified sailing school** based in the Spanish Islands. It offers **certified RYA boat license**, and mileage building courses for beginners and advanced sailors.



As a **charter business with 20 Moorings**, it offers a premium fleet for a day trip or week-long adventure. Their boats are fully equipped to travel along the Spanish Islands.

The business is being **replicated** to other Marinas in the **Mediterranean and/or Atlantic areas**. **New open** in Canary Islands (next Miami, St Tropez etc)

The expansion Plan is so ambitious and requires a new partner (Investment fund or Family Office, etc) to boost the project

Approach to a M&A deal

Priority for a mix of cash in & cash out, in order to expand the business abroad (USA, France)

The owners would **sign a MID-TERM stay commitment to lead the international expansion**

The signature of an **NDA (Non Disclosure Agreement)** will be required to receive an extended booklet and sensitive and updated information (International expansion plan)

