

VETERINARY CLINIC EQUIPMENT DISTRIBUTION & SERVICES SUPPLIER.

Company CC23-04

The Spanish group business experience is focused on the distribution, repairing and maintenance services of professional equipment for the clinic veterinary sector. High brand awareness since 10 years ago.

The company offers to professional market a wide range of references that complete one of the largest assortments on the market. Main lines:

- Electromedical equipment
- Operating room,
- Radiology,
- Laboratory,
- Endoscopy and Ultrasound.

Inorganic growth (Portugal)

During the first quarter of 2023 the company will integrate a profitable Portuguese company in the sector, with complementary clients and suppliers.



Approach to a M&A deal

Initial minority or majority stake. Capital increase or infuse also feasible (to enhance the Portuguese acquisition).

Mid or long term stay commitment from the current owners.

The signature of an NDA (Non Disclosure Agreement) will be required to receive an extended booklet and sensitive and updated information.

Staff

Around 20 professionals with a long experience in the company and a strong qualification / training / in every area.

EBITDA

Company turnover around € 8 m with an EBITDA around 17 % of sales. With an ongoing inorganic acquisition in Portugal (2023) the group will reach € 13 m turnover and € 2 m EBITDA.

