

## TOURISM SPANISH (INSULAR) LEADER COMPANY

CONFIDENTIAL

### Company CC22-17

The company is a flagship operation in the insular autonomous communities in Spain, at the forefront of the **tourism sector**. It is devoted to offering 'Premium' daytime and night-time trips, as well as having a dining establishment (top restaurant) with local cuisine and a 'souvenir' shop.

Located in the Canary Islands

Sector & Quality best scores



Premium clients



### WORLD LEADER



### IN ITS NICHE



### UNIQUE POSITION IN A NON-COMPETITIVE LOCATION

### Staff

Around 25 professionals with a long experience in the company and a strong qualification in every area

### EBITDA

Company turnover around € 3 M with an EBITDA 25 % of sales.  
(Pre-pandemic COVID recovery figures)

### Approach to a M&A deal

Initial stake up to 60 – 70 % , also possible reaching 100 % with a purchase option

Mid term stay commitment from the owners

The signature of an NDA (Non Disclosure Agreement) will be required to receive an extended booklet and sensitive and updated information.

