

MESOTHERAPY COSMETICS LAB (UE - SPAIN)

Company CC20-11

The company was founded in 2007, Core Business: **mesotherapy products distribution and Lab** (since 2019)

The company has obtained UE certifications / licenses (some are still in progress; deadline March 2021) for :

- **Medical devices**
- **Cosmetics**

The company exports 90 % of its products across Middle East, Europe (Spain 10% split) , LATAM etc directly and by mean of distributors.

The company has 3 main areas : LAB- Warehouse, Offices and Clean rooms

Final client targets: **beauticians, aestheticians, distributors**

Business Strategy for next 5 years:

Premium quality products manufacturing, **injectable syringes (medical devices)**, TCA, China expansion



Staff

Around 25 professionals with a long experience in the company and a strong qualification in every area

EBITDA

Company turnover around € 3,5 M with an EBITDA around 15 % of sales.

Approach to a M&A deal

Initial stake up to 50% , **capital increase** and shares acquisition mix option also possible reaching +51% even 100% (full stake)

Shareholders **Stay commitment** feasible

The signature of an **NDA (Non Disclosure Agreement)** will be required to receive an extended booklet and sensitive and updated information.

